# Be A Visionary.

## 2020 Annual Report



## MESSAGE FROM THE CEO AND BOARD CHAIR





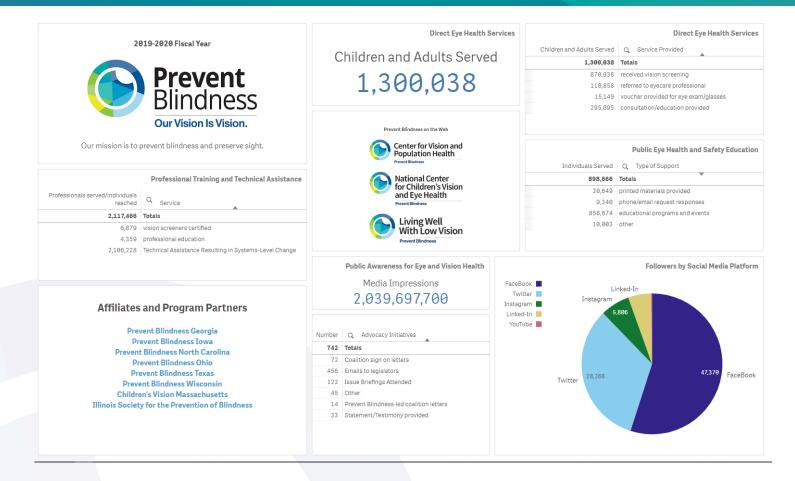
This year has delivered unprecedented challenges to individuals living in the United States and around the world, to businesses and non-profits of all sizes, to educators, health care workers, and social services providers, to first-responders, to parents, college students and school children, engendering threats to life, health, and economic well-being unseen in our nation since the Great Depression and Second World War.

Yet the work of Prevent Blindness continues, as it must. As the pandemic spread, Prevent Blindness continued its core programs safely and efficiently. We moved children and adult vision screening training programs online to continue our task of certifying screeners with the only national program of its kind until a time when widespread critical vision screenings can again be conducted safely nationwide. Toward that end, the National Center for Children's Vision and Eye Health at Prevent

Blindness published *Vision* Screening Considerations During the Coronavirus Disease Pandemic to help schools and Head Start programs safely modify vision and eye health screening procedures.

As healthcare providers across the country were compelled to cancel elective procedures or even close practices entirely for a time, Prevent Blindness worked to share important vision health news as it related to the unfolding pandemic. Along with its ongoing advocacy work to support funding for eye and vision programs and policies, Prevent Blindness partnered with a wide range of organizations throughout the year to provide guidance on COVID-19 resource allocation, to outline priorities for pandemic relief, to safeguard patient access to medications, and to address the needs of older adult patients during the crisis. This important work goes on as the pandemic continues.

## MESSAGE FROM THE CEO AND BOARD CHAIR



Even while faced with the many challenges presented by the pandemic, Prevent Blindness continues to evolve as an organization to better serve the needs of our constituents. Our 2020 Focus on Eye Health National Summit, An Eye to the Future, conducted virtually for the first time with live-streaming presentations, drew more than 1,000 registrants. Presentations from leaders in science, public health, and vision research and the committed support of a record number of sponsors helped make the event our most successful summit to-date.

Prevent Blindness also launched a new brand identity and website. This effort has enhanced our ability to expand outreach to patients and consumers, to provide eye and vision news and education, to connect with our donors and volunteers, and to support and promote the essential eye and vision programs of the national organization and all our affiliates and partners.





In partnership with Responsum Health, Prevent Blindness launched *The Glaucoma Community* as an online knowledge platform for patients with glaucoma. Available via web browser or mobile app, the Glaucoma Community provides users with a comprehensive toolkit of useful,

## MESSAGE FROM THE CEO AND BOARD CHAIR

community-oriented features such as news, community chat, and customizable patient data sheets.

The National Center for Children's Vision and Eye Health at Prevent Blindness published Children's Vision and Eye Health: A Snapshot of Current National Issues 2<sup>nd</sup> Edition, to provide updated surveillance data on children's vision problems, share best practices from eye health programs and to detail current vision screening and eye health recommendations from its Advisory Committee. In addition, the National Center launched Small Steps for Big Vision: An Eye Health information Tool Kit for Parents and Caregivers in partnership with the National Head Start Association to provide parents and caregivers with the information, suggested actions, and assistance they need to be empowered partners in their children's vision and eve health.

The Center for Vision and Population Health at Prevent

Blindness expanded its national presence with the launch of the new *A.S.P.E.C.T. Patient Engagement Program.* Focused on Advocacy, Support, Perspective, Empowerment, Communications & Training, the growing program will empower patients in vision health and train and then support them as vision and eye health advocates.

Eyes on Capitol Hill brought

patient advocates from around the country in February to meet with legislators and discuss the importance of vision and eye health and continued program funding for the Centers for Disease Control and Prevention (CDC) Vision Health Initiative and glaucoma prevention and awareness program and for the National Eye Institute. The Prevent Blindness Policy Roadmap for 2019-2020

guided this effort to promote cost-effective solutions for government programs and policies.

*Our Persons of Vision* event was also held virtually for the

Jeff Todd President & CEO

for Tool

first time. This year we honored long-time partner VSP Global for their years of generous work supporting the programs of Prevent Blindness and our affiliates and for their positive impact on improving vision and keeping eyes healthy.

We could not be more grateful for the continued support of our corporate sponsors and many funders during this time of worldwide health and economic crisis. You have stood by us as our major fundraising events went virtual or were cancelled outright when large in-person gatherings became impossible. Some have taken steps beyond any expectations to provide additional financial resources. And, of course, our heartfelt thanks go out to the individual donors who gave generously to fund our programs and services despite this period of immense economic uncertaintv for families and households. Because of you, our sight-saving work continues. We are humbled every day by your generosity of spirit.

M. Kathleen Murphy Board Chair

M. Kat Ma

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## **FINANCIAL HIGHLIGHTS**

The figures on this page depict the financial activities of the National Office and Affiliates of Prevent Blindness for Fiscal Year 2019-20

PUBLIC SUPPORT AND OTHER REVENUE				
Contributions	\$	4,417,619	56.6%	
Legacies and Income from Trusts	\$	488,275	6.3%	
Special Events, Net	\$	971,404	12.4%	
Fees and Grants from	\$	2,837,080	36.3%	
Governmental Agencies				
Net Investment Income	\$	325,490	4.2%	
Other Revenue	\$	296,178	3.8%	
Total Public Support &				
Operating Revenue	\$	9,336,046	119.6%	
Total Nonoperating Revenue,	<b>.</b>	(1 500 400)	10.00%	
Gains & Losses	\$	(1,528,468)	-19.6%	
Total Income	\$	7,807,578	100.00%	
EXPENSES				
Research	\$	371,129	3.8%	
Public Health Education	\$	2,691,612	27.6%	
Professional Education and Training	\$	1,594,969	16.3%	
Community Services	\$	3,004,666	30.8%	
General and Administrative	\$	1,016,607	10.4%	7
Fundraising	\$	1,088,620	11.1%	
Total Expenses	\$	9,767,603	100.0%	
STATEMENT OF FINANCIAL POSITION				
ASSETS			LIABILITIES	
Cash and Cash Equivalents	\$	2,349,130	Accounts Payable and Accrued Expenses	\$ 576,215
Contributions Receivable	\$	1,484,767	Short-term and Mortgage Loans	\$ 75,000
Investments	\$	12,296,402	Deferred Revenue and Other Liabilities	\$ 634,734
Beneficial Interest in Trusts	\$	5,501,882	Total Liabilities	\$ 1,285,949
Land, Building and Equipment, Net	\$	828,545		
Other Assets	\$	598,146	NET ASSETS	
Total Assets	\$	23,058,872	Without Donor Restriction	\$ 10,867,532
			With Donor Restriction	\$ 10,905,391
			Total Net Assets	\$ 21,772,923
				\$ 23,058,872

The total amount of corporate support from pharmaceutical, biotechnology, and medical device companies as a percentage of total organizational operating revenue (Affiliate system-wide) is approximately 10%.

A complete copy of Prevent Blindness' combined financial statements audited by BDO USA, LLP and/or a copy of Prevent Blindness' Form 990 is available upon request from Prevent Blindness, 225 West Wacker, Suite 400, Chicago, IL 60606 or on our website at www.preventblindness.org

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Prevent Blindness 800.331.2020

Prevent Blindness Illinois Program 312.363.6029

National Center for Children's Vision and Eye Health 312.363.6036

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#### **REGIONS:**

Prevent Blindness Northeast Region 617.587.5723

#### **AFFILIATES:**

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